**Virginia Fitzgerald - Dominant Styles**

**Energy style - Extraversion 82%**

* primarily focused outward, on the world around you
* seek stimulation and activity and enjoy busy environments
* energized by activity and by interacting with other people
* tend to be talkative and express yourself easily

**Cognitive style - Intuition 78%**

* interested in ideas and possibilities
* tend to be bored by mundane details
* prefer to look at the big picture and understand how everything fits together
* drawn to interesting ideas and theories
* enjoy imagining the future
* naturally see patterns and connections
* often have a "sixth sense" about things

**Values style - Feeling 61%**

* driven by values of compassion, altruism, and cooperation
* tend to put the needs of others above your own
* always consider how to care for the people around you
* look for ways to work together with other people and accommodate them
* feel most comfortable in an environment of positive emotions

**Life management style - Judging 73%**

* prefer to approach your life with a sense of structure and order
* like things planned and scheduled, and dislike unexpected changes
* tend to maintain systems of organization appreciate structured environments
* is important to you to follow through on your promises
* consider yourself responsible and reliable

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| --- | --- |
| **Core Values:**   * Compassion * Cooperation * Altruism * Responsibility | **Key Motivators:**   * Helping people reach their potential * Making ideals into reality * Working as a team * Accomplishing meaningful goals |

**ENFJ**

Driven by a deep sense of altruism and empathy for other people

* have an intuitive sense of the emotions of others
  + often act as an emotional barometer for the people around you
* tend to
  + personally experience the feelings of others
  + feel compelled to act when you see people suffering
* compassion is not reserved for the people close to you
  + humanitarian
  + feel genuine concern for the ills of the entire human race

Want close, supportive connections with others

* believe that cooperation is the best way to get things done
* like to be liked
  + very sensitive to feedback - both positive and negative
* expect the best - from yourself and others
  + disappointed when others are not as genuine in their intentions
* work hard to maintain strong relationships
  + strive to be a valuable member of family and community

Typically energetic and driven

* often have a lot on your plate
* tend to be optimistic and forward-thinking
  + intuitively seeing opportunity for improvement
* ambitious, but ambition is not self-serving
  + feel personally responsible for making the world a better place